Rebate Relationship Model

Spectrum CARE PURCHASING NETWORK

Supplier shares stats with Spectrum Care

Spectrum Care:
- Invoices Supplier based on stats received

Spectrum Supplier

Spectrum Care & Supplier agree terms including pricing, commission structure & stats frequency/format

Supplier product or service is reviewed and sign off by the Board of Directors.

Spectrum Care & Supplier sign Confidentiality Agreement

Spectrum Care onboards new supplier and introduces to Members.

Spectrum: "Introduces New Supplier to its Membership"

Spectrum: Rebates paid to Spectrum Care Members bi-annually

Spectrum Members

Supplier:
- Invoices
- Collects Payments

Spectrum Care Member:
- Complete Credit application
- Open account
- Obtain Spectrum Care's unique code
- Start trading